Weekly Leader Board

General Agencies

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FOR THE WEEK ENDING

Combined Health/Life			September 13, 2015
Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$66,526	22
Platinum Producers (\$30,000 - \$50,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$42,355	14
Lemar, Mike	Sunshine State Agency	\$34,413	12
Gold Producers (\$10,000 - \$30,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$27,548	11
Shackelford, Edward L.	The Assurance Group, Inc.	\$18,228	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$15,141	4
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$15,072	2
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$14,412	1
American Eagle Consultants, Inc.		\$14,372	6
Graham, Mark B.	AmeriLife - Career	\$13,462	19
Concklin, Ron	Rosenberg-Concklin, Inc.	\$13,024	11
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$12,362	3
Ahlbum, Tim	Health Coverage Solutions	\$11,736	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$11,400	8
Silver Producers (\$5,000 - \$10,000)			
Catron, Edward A.	Catron Insurance Agency	\$9,180	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$7,300	2
Eppy, Joseph	Eppy Insurance Agency	\$6,944	2
Barta, Devin M.	Barta Insurance Agency	\$6,240	3
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$5,951	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,868	1
Waddle, Joyce A.	Waddle Insurance Agency	\$5,196	1
Collins, Robert D.	Collins Insurance Agency	\$5,136	1
Heller, Mark	Heller Insurance Agency	\$5,063	1
Maisonet, Joseph	Maisonet Insurance Agency	\$5,004	2

Weekly Leader Board

General Agencies Combined Health/Life Bronze Producers (\$2,500 - \$5,000)

Finken, Mark E.

Arlein, David

Duryea, Don B.

Schwartz, Richard S.

Wroblewski, Robert M.

McKeown, Timothy

Dworkin, Earl D.

Weinfeld, Shia

Merit Insurance Services, Inc. \$4,692 Insurance Center of S. Florida \$4,572 Arlein Insurance Agency \$4,536 \$4,344 **Duryea Insurance Agency** \$4,044 SOS Insurance Group \$4,008 McKeown Insurance Agency \$3,995 Dworkin Insurance Agency Weinfeld Insurance Agency \$3,768 Landers-Stein & Associates \$3,383 \$3,360 Pavone-Barlkow Insurance Agency \$3,360 Curtis Insurance Agency \$3,324

Rodriguez, Carmen A. Malpigli & Associates Insurance Agency, Inc. Pavone-Bahlkow, Valerie J. Curtis, Jack H. Jr. Finkelstein, Lynn Finkelstein Insurance Agency Hoyek, Pete N. Hoyek Insurance Agency Hensley, Sheri L. Hensley Insurance Agency Jacobson, Sandy A. Jacobson Insurance Agency Sklar, Susan T. Sklar Insurance Agency ERIN Marketing, Inc. Rosati, Lisa Rosati Insurance Agency Borchers, Joseph H. Borchers Insurance Agency Sachs, Marion S. Sachs Insurance Group Alan, Stuart Senior Care Insurance Center Brzozowski, Clark J. Brzozowski Insurance Agency Carran, John S. Carran Insurance Agency Futurity First Insurance Group, Inc. Middleton, Edward L. Middleton Insurance Agency Bowes, Barbara N. Bowes Insurance Agency Lallier Insurance Agency

Lallier, Marc P. Secure West Insurance Marketing

FOR THE WEEK ENDING

September 13, 2015

\$3,108

\$3,108

\$3.094

\$3,024

\$3,024

\$2,976

\$2.976

\$2,956

\$2,928

\$2,844

\$2,844

\$2,844

\$2,820

\$2,676

\$2,651

\$2,592

\$2,520

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A Weekly Leader Board

Writing Agents Combined Health/Life

FOR THE WEEK ENDING

September 13, 2015

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Graham, Christopher N., CLU Sheldon, Paul, CLU, ChFC	\$14,925 \$14,412	Caravousanos, George J. Jr. Knudsen, Shane R.	\$11,304 \$10,488		
Silver Producers (\$5,000 - \$10,000)					
Ahlbum, Tim	\$9,972	Ehrlich, Carl F.	\$5,951		
Heck, Douglas S.	\$9,180	Abbatiello, Vincent	\$5,868		
Weiland, David	\$7,992	Scott, James R.	\$5,436		
Burke, April L.	\$6,888	Waddle, Joyce A.	\$5,19		
Gilbert, Brian	\$6,456	McElroy, Douglas H.	\$5,13		
Rosati, Lisa	\$6,192	Heller, Mark	\$5,06		
ronze Producers (\$2,500 - \$5,000)					
Stevens, Ray	\$4,859	Jaffe, Joseph A.	\$3,108		
Barta, Devin M.	\$4,632	Kleppe, Blake C.	\$3,10		
Arlein, David	\$4,536	Hensley, Sheri L.	\$3,09		
Ahlbum, Jon	\$4,308	Jacobson, Sandy A.	\$3,02		
McKeown, Timothy	\$4,008	Sklar, Susan T.	\$3,02		
Passman, Neil T.	\$3,996	Stevens, Jason	\$3,01		
Dworkin, Earl D.	\$3,995	Cochran, Ronnie L.	\$2,98		
Stolack, Mitchell	\$3,900	Constantinoff, Karen	\$2,97		
Smith, Constance A.	\$3,779	Sauer, Robert R.	\$2,97		
Pavone-Bahlkow, Valerie J.	\$3,778	Wright, Keith A.	\$2,97		
Reisman, Jacob	\$3,768	Borchers, Joseph H.	\$2,95		
Tretola, Alfred	\$3,768	Sachs, Marion S.	\$2,92		
Levy, Mark A.	\$3,765	Lemar, Fred W.	\$2,92		
Osullivan, John	\$3,742	Brzozowski, Clark J.	\$2,84		
Monds, Lynne C.	\$3,695	Gordon, Aaron	\$2,84		
Larocca, Joseph A.	\$3,652	Gumora, Helene	\$2,84		
Bartell, John J.	\$3,647	Keating, Gizella W.	\$2,84		
Hall, James T.	\$3,636	Langholtz, Eric	\$2,84		
Edewards, Jonathan R.	\$3,576	Longo, Peter J.	\$2,84		
Becker, Gary S.	\$3,564	Minervini, Debra A.	\$2,84		
Riddle, David O.	\$3,564	Neese, Alan P.	\$2,84		
Hatton, Catherine E.	\$3,504	Sachs, Kerry	\$2,84		
Preuss, Diane J.	\$3,383	Saylor, Dexter R.	\$2,84		
Malpigli, Frank W.	\$3,360	Silverstein, Howard N.	\$2,84		
Haug, John H.	\$3,359	Westfall, Edward B.	\$2,84		
Curtis, Jack H. Jr.	\$3,324	McCauley, Gary L.	\$2,82		
Borosak, William J. Jr.	\$3,276	Riegel, Ellen M.	\$2,75		
Moore, Daniel	\$3,276	Taylor, David A.	\$2,75		
Rapini, Duane M.	\$3,276	Maisonet, Joseph	\$2,67		
Wilson, Matthew J.	\$3,228	Mangini, Nicholas L.	\$2,67		
Lobdell, Deborah H.	\$3,194	McKnight, Robert J.	\$2,67		
Slovitt, Edwin J.	\$3,179	Rundle, Richard	\$2,67		
Leznevich, Gregory A.	\$3,168	Lallier, Marc P.	\$2,59		
Finkelstein, Lynn	\$3,108	Robbins, Philip L.	\$2,52		
Hoyek, Pete N.	\$3,108	/ I.	,_,•_		